



# Ally Financial Inc. Basel III Public Disclosures

As of and for the three months ended March 31, 2018

# Road Map

Ally Financial Inc. • Basel III Public Disclosures

## References to Ally Financial Inc.'s SEC Filings

The SEC filings of Ally Financial Inc. contain information relevant to the disclosure requirements set forth under the Basel III Capital Framework. The following is a mapping of the disclosure topics addressed within this regulatory disclosure report to the Ally Financial Inc. Quarterly Report on Form 10-Q for the three months ended March 31, 2018, and the Annual Report on Form 10-K for the year ended December 31, 2017.

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## Introduction

Ally Financial Inc. (together with its consolidated subsidiaries unless the context requires otherwise, Ally, or we, us, or our) is a leading digital financial services company and top 25 U.S. financial holding company (FHC) offering diversified financial products and services for consumers, businesses, automotive dealers, and corporate clients with \$170.0 billion in assets as of March 31, 2018. Ally operates with a distinctive brand, an innovative approach, and a relentless focus on our customers. We are a Delaware corporation and are registered as a bank holding company (BHC) under the Bank Holding Company Act of 1956 as amended (the BHC Act) and an FHC under the Gramm-Leach-Bliley Act of 1999 as amended (the GLB Act). We are one of the largest full service automotive finance operations in the country with a legacy that dates back to 1919, a deep expertise in automotive lending, and a complementary automotive-focused insurance business. Our wholly-owned banking subsidiary, Ally Bank, has received numerous industry awards for its services and capabilities and is one of the largest and most respected online banks, uniquely positioned for the observed shifting trends in consumer banking preferences for digital banking, with total assets of \$143.0 billion and deposits of \$97.4 billion at March 31, 2018. We offer mortgage lending services and a variety of deposit and other banking products, including CDs, online savings, money market and checking accounts, and IRA products. We also promote a cash back credit card. We have recently integrated a growing digital wealth management and online brokerage platform to enable consumers to have a variety of options in managing their savings and wealth. Additionally, through our corporate finance business, we primarily offer senior secured leveraged cash flow and asset-based loans to middle-market companies.

Ally Financial Inc. is a BHC under the BHC Act. As a BHC, Ally is subject to regulation, supervision and examination by the Board of Governors of the Federal Reserve System (FRB). Ally must also comply with regulatory risk-based and leverage capital requirements, as well as various safety and soundness standards imposed by the FRB, and is subject to certain statutory restrictions concerning the types of assets or securities it may own and the activities in which it may engage. On March 21, 2016, Ally Bank, our banking subsidiary, became a member of the Federal Reserve System and is subject to regulation, supervision and examination by the FRB, and as a Utah chartered bank, by the Utah Department of Financial Institutions (UDFI).

In July 2013, the U.S. banking agencies finalized rules implementing the Basel III capital framework (Final Capital Rules), which represent substantial revisions to the existing regulatory capital standards for U.S. banking organizations. The Basel III capital framework, as described below, requires qualitative and quantitative disclosures regarding a banking institution's regulatory capital, risk exposures, risk management practices, and capital adequacy. This report also includes information on the methodologies used to calculate risk-weighted assets (RWAs). The disclosure requirement applies to banking organizations with total consolidated assets of \$50 billion or more that are not a consolidated subsidiary of a BHC that are subject to these disclosure requirements. This report is designed to satisfy these requirements and should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2017, our Quarterly Report on Form 10-Q for the three months ended March 31, 2018, and our Consolidated Financial Statements for Holding Companies - FR Y-9C for March 31, 2018. The disclosures included in this report are not required to be, and have not been, audited by our independent auditors.

This report may contain certain statements that constitute forward-looking statements within the meaning of the federal securities laws. Forward-looking statements often use words such as "believe," "expect," "anticipate," "intend," "pursue," "seek," "continue," "estimate," "project," "outlook," "forecast," "potential," "target," "objective," "trend," "plan," "goal," "initiative," "priorities," or other words of comparable meaning or future-tense or conditional verbs such as "may," "will," "should," "would," or "could." Forward-looking statements convey our expectations, intentions, or forecasts about future events, circumstances, or results. You should not place undue reliance on any forward-looking statement and should consider all uncertainties and risks discussed in this report, including those under Item 1A, Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2017, as well as those provided in any subsequent SEC filings. Forward-looking statements apply only as of the date they are made, and Ally undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date the forward-looking statement are made.

## Basis of Presentation and Consolidation

Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America (GAAP). Additionally, where applicable, the policies conform to the accounting and reporting guidelines prescribed by bank regulatory authorities.

Refer to Note 1 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2017, for further information on our Basis of Presentation and Consolidation. There are no significant differences in the basis of consolidation between our Annual Report on Form 10-K for the year ended December 31, 2017, our Quarterly Report on Form 10-Q for the three months ended March 31, 2018, and this report.

## Basel Capital Accord

In December 2010, the Basel Committee reached an agreement on the global Basel III capital framework, which was designed to increase the quality and quantity of regulatory capital by introducing new risk-based and leverage capital standards. In July 2013, the U.S. banking agencies finalized rules implementing the Basel III capital framework in the United States as well as related provisions of the Dodd-Frank Act (U.S. Basel III). U.S. Basel III represents a substantial revision to the previously effective regulatory capital standards for U.S. banking organizations. We became subject to U.S. Basel III on January 1, 2015, although a number of its provisions—including capital buffers are subject to a phase-in period through December 31, 2018.

Under U.S. Basel III, Ally and Ally Bank must maintain a minimum Common Equity Tier 1 risk-based capital ratio of 4.5%, a minimum Tier 1 risk-based capital ratio of 6%, and a minimum total risk-based capital ratio of 8%. In addition to these minimum risk-based capital ratios, Ally and Ally Bank are also subject to a Common Equity Tier 1 capital conservation buffer of more than 2.5%, subject to a phase-in

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period from January 1, 2016, through December 31, 2018. Failure to maintain the full amount of the buffer would result in restrictions on the ability of Ally and Ally Bank to make capital distributions, including dividend payments and stock repurchases and redemptions, and to pay discretionary bonuses to executive officers. U.S. Basel III also subjects Ally and Ally Bank to a minimum Tier 1 leverage ratio of 4%.

The well capitalized standard for insured depository institutions, such as Ally Bank, reflects the capital requirements under U.S. Basel III.

U.S. Basel III also revised the eligibility criteria for regulatory capital instruments and provides for the phase-out of instruments that had previously been recognized as capital but that do not satisfy these criteria. For example, subject to certain exceptions (e.g., certain debt or equity issued to the U.S. government under the Emergency Economic Stabilization Act), trust preferred and other hybrid securities were excluded from a BHC's Tier 1 capital as of January 1, 2016. Also, subject to a phase-in schedule, certain items are deducted from Common Equity Tier 1 capital under U.S. Basel III that had not previously been deducted from regulatory capital, and certain other deductions from regulatory capital have been modified. Among other things, U.S. Basel III requires significant investments in the common stock of unconsolidated financial institutions, mortgage servicing assets, and certain deferred tax assets that exceed specified individual and aggregate thresholds to be deducted from Common Equity Tier 1 capital. U.S. Basel III also revised the standardized approach for calculating RWAs by, among other things, modifying certain risk weights and the methods for calculating RWAs for certain types of assets and exposures.

Ally and Ally Bank are subject to the U.S. Basel III standardized approach for counterparty credit risk, but not to the U.S. Basel III advanced approaches for credit risk or operational risk. Ally is also not subject to the U.S. market risk capital rule, which applies only to banking organizations with significant trading assets and liabilities.

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## Scope of Application

The Basel III framework applies to Ally Financial Inc.

## Restrictions on Capital

- **Capital Adequacy Requirements** — Ally and Ally Bank are subject to various capital adequacy requirements. Refer to Note 21 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2017, for additional information.
- **Limitations on Bank and Bank Holding Company Dividends and Other Capital Distributions** — Federal and Utah law place a number of conditions, restrictions, and limitations on dividends and other capital distributions that may be paid by Ally Bank to IB Finance and thus indirectly to Ally. In addition, even if the FRB does not object to our capital plan, Ally may be precluded from or limited in paying dividends or other capital distributions without the FRB’s approval under certain circumstances—for example, when we would not meet minimum regulatory capital ratios after giving effect to the distributions. FRB supervisory guidance also requires BHCs such as Ally to consult with the FRB prior to increasing dividends, implementing common stock repurchase programs, or redeeming or repurchasing capital instruments. Further, the U.S. banking agencies are authorized to prohibit an insured depository institution, like Ally Bank, or a BHC, like Ally, from engaging in unsafe or unsound banking practices and, depending upon the circumstances, could find that paying a dividend or other capital distribution would constitute an unsafe or unsound banking practice.
- **Transactions with Affiliates** — Sections 23A and 23B of the Federal Reserve Act and the FRB’s Regulation W prevent Ally and its nonbank subsidiaries from taking undue advantage of the benefits afforded to Ally Bank as a depository institution, including its access to federal deposit insurance and the FRB’s discount window. Pursuant to these laws, “covered transactions”—including Ally Bank’s extensions of credit to and asset purchases from its affiliates—are generally subject to meaningful restrictions. For example, unless otherwise exempted, (1) covered transactions are limited to 10% of Ally Bank’s capital stock and surplus in the case of any individual affiliate and 20% of Ally Bank’s capital stock and surplus in the case of all affiliates; (2) Ally Bank’s credit transactions with an affiliate are generally subject to stringent collateralization requirements; (3) with few exceptions, Ally Bank may not purchase any “low quality asset” from an affiliate; and (4) covered transactions must be conducted on terms and conditions that are consistent with safe and sound banking practices (collectively, the Affiliate Transaction Restrictions). In addition, transactions between Ally Bank and an affiliate must be on terms and conditions that are either substantially the same as or more beneficial to Ally Bank than those prevailing at the time for comparable transactions with or involving nonaffiliates.

Furthermore, these laws include an attribution rule that treats a transaction between Ally Bank and a nonaffiliate as a transaction between Ally Bank and an affiliate to the extent that the proceeds of the transaction are used for the benefit of or transferred to the affiliate. Thus, Ally Bank’s purchase from a dealer of a retail installment sales contract involving a vehicle for which Ally provided floorplan financing is subject to the Affiliate Transaction Restrictions because the purchase price paid by Ally Bank is ultimately transferred by the dealer to Ally to pay off the floorplan financing.

The Dodd-Frank Act tightened the Affiliate Transaction Restrictions in a number of ways. For example, the definition of covered transactions was expanded to include credit exposures arising from derivatives transactions, securities lending and borrowing transactions, and the acceptance of affiliate-issued debt obligations (other than securities) as collateral. For a credit transaction that must be collateralized, the Dodd-Frank Act also requires that collateral be maintained at all times while the credit extension or credit exposure remains outstanding and places additional limits on acceptable collateral.

- **Source of Strength** — The Dodd-Frank Act codified the FRB’s policy requiring a BHC, like Ally, to serve as a source of financial strength for a depository institution subsidiary, like Ally Bank, and to commit resources to support the subsidiary in circumstances when Ally might not otherwise elect to do so. This commitment is also reflected in Ally Bank’s application for membership in the Federal Reserve System, as described in Note 21 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2017. The functional regulator of any nonbank subsidiary of Ally, however, may prevent that subsidiary from directly or indirectly contributing its financial support, and if that were to preclude Ally from serving as an adequate source of financial strength, the FRB may instead require the divestiture of Ally Bank and impose operating restrictions pending such a divestiture.
- **Enforcement Authority** — The FRB possesses extensive authorities and powers to regulate and supervise the conduct of Ally’s businesses and operations. If the FRB were to take the position that Ally or any of its subsidiaries have violated any law or commitment or engaged in any unsafe or unsound practice, formal or informal corrective or enforcement actions could be taken by the FRB against Ally, its subsidiaries, and institution-affiliated parties (such as directors, officers, and agents). The UDFI and the FDIC have similarly expansive authorities and powers over Ally Bank and its subsidiaries. For example, these government authorities could order us to cease and desist from engaging in specified activities or practices or could affirmatively compel us to correct specified violations or practices. Some or all of these government authorities also would have the power, as applicable, to issue administrative orders against us that can be judicially enforced; direct us to increase capital and liquidity; limit our dividends and other capital distributions; restrict or redirect the growth of our assets, businesses, and operations; assess civil money penalties against us; remove our officers and directors; require the divestiture or the retention of assets or entities; terminate deposit insurance; or force us into bankruptcy, conservatorship, or receivership. These actions could directly affect not only Ally, its

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subsidiaries, and institution-affiliated parties but also Ally's counterparties, stockholders, and creditors and its commitments, arrangements, or other dealings with them.

## **Bank Holding Company, Financial Holding Company, and Depository Institution Status**

Ally and IB Finance Holding Company, LLC (IB Finance) are BHCs under the BHC Act. Ally is also an FHC under the GLB Act. IB Finance is a direct subsidiary of Ally and the direct holding company for Ally Bank, which is a commercial bank that is organized under the laws of the State of Utah and whose deposits are insured by the FDIC under the Federal Deposit Insurance Act (FDI Act). As BHCs, Ally and IB Finance are subject to regulation, supervision, and examination by the FRB. Ally Bank is a member of the Federal Reserve System and is subject to regulation, supervision, and examination by the FRB and the UDFI. Ally Bank is required to file periodic reports with the FDIC concerning its financial condition. Ally Bank's deposits are insured by the FDIC concerning its financial condition. Total assets of Ally Bank were \$143.0 billion at March 31, 2018.

The FRB and other U.S. banking agencies have adopted risk-based and leverage capital standards that establish minimum capital-to-asset ratios for BHCs, like Ally, and depository institutions, like Ally Bank. The capital-to-asset ratios play a central role in prompt corrective action (PCA), which is an enforcement framework used by the U.S. banking agencies to constrain the activities of depository institutions based on their levels of regulatory capital. Five categories have been established using thresholds for the Common Equity Tier 1 risk-based capital ratio, the Tier 1 risk-based capital ratio, the total risk-based capital ratio, and the leverage ratio: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized. The Federal Deposit Insurance Corporation Improvement Act of 1991 (FDICIA) generally prohibits a depository institution from making any capital distribution, including any payment of a cash dividend or a management fee to its BHC, if the depository institution would become undercapitalized after the distribution. An undercapitalized institution is also subject to growth limitations and must submit and fulfill a capital restoration plan. While BHCs are not subject to the PCA framework, the FRB is empowered to compel a BHC to take measures—such as the execution of financial or performance guarantees—when PCA is required in connection with one of its depository institution subsidiaries. In addition, under FDICIA, only well-capitalized and adequately capitalized institutions may accept brokered deposits, and even adequately capitalized institutions are subject to some restrictions on the rates they may offer for brokered deposits. At March 31, 2018, Ally Bank was well capitalized under the PCA framework.

In connection with Ally Bank's application for membership in the Federal Reserve System, Ally Bank made commitments to the FRB relating to capital, liquidity, and business plan requirements that are consistent with earlier commitments made pursuant to the Capital and Liquidity Maintenance Agreement that was entered into with the FDIC, including a requirement to maintain a Tier 1 leverage ratio of at least 15%. On August 22, 2017, banking agencies lifted the capital, liquidity, and business plan commitments that Ally Bank had made in connection with its application for membership in the Federal Reserve System, including the commitment to maintain a Tier 1 leverage ratio of at least 15%.

At March 31, 2018, both Ally Financial Inc. and Ally Bank were in compliance with our regulatory capital requirements. For an additional discussion of capital adequacy requirements, refer to Note 17 to the Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2018.

## **Insurance Companies**

Certain of our Insurance operations are subject to certain minimum aggregate capital requirements, net asset and dividend restrictions under applicable state and foreign insurance laws, and the rules and regulations promulgated by various U.S. and foreign regulatory agencies. Under various state and foreign insurance regulations, dividend distributions may be made only from statutory unassigned surplus with approvals required from the regulatory authorities for dividends in excess of certain statutory limitations. Our insurance operations are also subject to applicable state laws generally governing insurance companies, as well as laws and regulations for products that are not regulated as insurance, such as vehicle service contracts and guaranteed asset protection waivers.

## **Investments in Ally**

Because Ally Bank is a FDIC-insured bank and Ally and IB Finance are BHCs, acquisitions of our voting stock above certain thresholds may be subject to regulatory approval or notice under federal or state law. Investors are responsible for ensuring that they do not, directly or indirectly, acquire shares of our stock in excess of the amount that may be acquired without regulatory approval under the Change in Bank Control Act, the BHC Act, and Utah state law.

## **Surplus of Insurance Subsidiaries and Subsidiary Regulatory Capital**

At March 31, 2018, Ally did not have any subsidiaries whose regulatory capital was less than the minimum required regulatory capital amount.

At March 31, 2018, the aggregate capital surplus of insurance subsidiaries was \$898 million.

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## Capital Structure

The following table presents Ally Financial Inc.'s capital components under the Final Capital Rules at March 31, 2018.

<i>(\$ in millions)</i>	<b>March 31, 2018</b>
<b>Common Equity Tier 1 capital</b>	
Common stock and related surplus	\$ 19,978
Retained earnings	(6,318)
Accumulated other comprehensive loss	(578)
Adjustments and deductions made to Common Equity Tier 1 capital	(3)
<b>Total Common Equity Tier 1 capital</b>	<b>13,079</b>
<b>Other Tier 1 capital</b>	
Additional Tier 1 capital elements	2,492
Adjustments and deductions made to Tier 1 capital	(59)
<b>Total Tier 1 capital</b>	<b>15,512</b>
<b>Tier 2 capital</b>	
Tier 2 capital elements	1,029
Includable allowance for loan and lease losses	1,278
Adjustments and deductions made to Tier 2 capital	(59)
<b>Total Tier 2 capital</b>	<b>2,248</b>
<b>Total capital (a)</b>	<b>\$ 17,760</b>

(a) For more information refer to the March 31, 2018, FR Y-9C Schedule HC-R.

Ally has issued a variety of capital instruments to meet its regulatory capital requirements and to maintain a strong capital base. The terms and conditions of Ally's significant capital instruments are described as follows.

### Common Stock

\$0.01 par value; shares authorized 1,100,000,000; issued 491,993,371; and outstanding 432,690,882.

### Trust Preferred Securities

We currently have issued and outstanding approximately \$2.6 billion in aggregate liquidation preference of 8.125% Fixed Rate/Floating Rate Trust Preferred Securities, Series 2 (Series 2 TRUPS). Each Series 2 TRUPS security has a liquidation amount of \$25. Distributions are cumulative and are payable until redemption at the applicable coupon rate. To but excluding February 15, 2040, distributions are payable at an annual rate equal to three-month London interbank offer rate plus 5.785% payable quarterly in arrears. Ally has the right to defer payments of interest for a period not exceeding 20 consecutive quarters. The Series 2 TRUPS have no stated maturity date, but must be redeemed upon the redemption or maturity of the related debentures (Debentures), which mature on February 15, 2040. Ally at any time may redeem the Series 2 TRUPS at a redemption price equal to 100% of the principal amount being redeemed, plus accrued and unpaid interest through the date of redemption. The Series 2 TRUPS are generally nonvoting, other than with respect to certain limited matters. During any period in which any Series 2 TRUPS remain outstanding but in which distributions on the Series 2 TRUPS have not been fully paid, none of Ally or its subsidiaries will be permitted to (i) declare or pay dividends on, make any distributions with respect to, or redeem, purchase, acquire or otherwise make a liquidation payment with respect to, any of Ally's capital stock or make any guarantee payment with respect thereto; or (ii) make any payments of principal, interest, or premium on, or repay, repurchase or redeem, any debt securities or guarantees that rank on a parity with or junior in interest to the Debentures with certain specified exceptions in each case.

The amount of trust preferred securities included in Tier 1 capital was \$2.5 billion at March 31, 2018. The amount represents the carrying amount of the trust preferred securities less Ally's common stock investment in the trust.

The trust preferred securities were issued prior to October 4, 2010, under the Emergency Economic Stabilization Act of 2008 and are not subject to phase-out from additional Tier 1 capital into Tier 2 capital.

### Subordinated Debt

Qualifying subordinated debt included in Tier 2 capital was \$1.0 billion at March 31, 2018. The qualifying subordinated debt represents subordinated debt issued by Ally with an original term to maturity of five years or greater. The debt currently has a carrying value of \$1.5 billion. The coupon rates on the debt range from 5.75% to 8% and maturities range from 2018 through 2025.

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## Capital Adequacy

Ally has a capital management framework that adheres to the FRB's capital plan rule for an effective capital adequacy process, as well as broader FRB risk management and capital management related supervisory guidance.

Capital adequacy assessment and management is conducted at both the enterprise and at Ally Bank and frameworks have been established at both levels. Governance and oversight for each level is provided by the respective Boards of Directors (Boards), committees and management structures.

## Enterprise Risk Management Framework

The primary goals of Ally's Enterprise Risk Management (ERM) framework are to ensure that the outcomes of Ally's risk-taking activities are predictable and consistent with Ally's risk appetite and strategies, and that there is an appropriate balance between risk taking and reward, without jeopardizing targeted capital and liquidity levels.

Ally's risk management framework is applied on an enterprise-wide basis and includes the following key components: Governance & Organization, Strategy & Risk Appetite, and Risk Management Processes, including Risk Identification and Measurement, Risk Mitigation and Control and Risk Monitoring and Reporting.

The ERM framework also establishes guidance for maintaining a strong risk management culture throughout Ally. Ally's Risk culture is grounded in a top-down risk governance structure, originating with the Risk Committee (RC) of the Boards, and implemented through other Board and management committees down through line of business committees, councils, members of enterprise management teams, and line of business management teams. Equally important is the bottom-up and cross business identification, assessment and management of risks to provide information and reporting to senior management to appropriately manage and control risk exposures within Ally's established risk appetite.

To effectively manage and monitor the risks of Ally, the ERM framework also defines multiple layers of defense that clarify the general roles and responsibilities of the business line risk owners, independent risk management function, and internal audit function. This "multiple layers of defense" approach directly supports the balance between risk and return to protect Ally's target capital and liquidity levels. Each layer has specific responsibilities with respect to the effectiveness of Ally's governance, risk management, and internal controls.

Risk Appetite is also integral to enterprise risk management. It guides decisions on the types and amount of risk Ally is willing to accept in executing on its strategic priorities and business objectives. Ally uses a combination of risk appetite statements and measures to provide the basis for risk reporting to Ally management and Boards. In order to assess capital adequacy, the framework includes processes to compare current and projected capital levels (from baseline forecasting and stress testing) to regulatory well capitalized minimums as well as internal targets and minimums. In addition, the framework highlights specific processes for ensuring appropriate governance, oversight, and accountability for risk appetite.

Ally's risk appetite metrics are monitored by the Enterprise Risk Management function, and reported to the Enterprise Risk Management Committee and the RCs. Detailed risk appetite metrics are also reported throughout the organization to various management committees.

## Capital Planning Practices

The objective of the capital planning process is to maintain capital levels that are commensurate with Ally's risk profiles, maintain capital above the minimum regulatory capital ratios and internal minimums, and continue to serve as a source of strength for Ally's depository institution, Ally Bank. In addition, we will continue to maintain capital levels that enable us to meet our obligations to creditors and counterparties and remain a viable finance intermediary during stressful conditions.

The capital adequacy process provides a comprehensive structure to manage capital adequacy across the entire organization. The process documents key processes related to assessing the adequacy of Ally's capital and planning for short-term and long-term capital needs. It also incorporates related efforts inclusive of stress testing, material risk identification, risk appetite, modeling and corporate governance.

The capital adequacy process is designed to be a central integration point for decision-making processes internal to the organization. Outputs from the capital adequacy process will be used to inform and improve risk appetite and related risk guardrails, as well as initiate capital discussions and potential capital decisions based on established triggers (such as internal capital targets, internal goals/minimums and regulatory minimums).

## Enterprise-Wide Stress Testing & Capital Planning

Ally's enterprise-wide stress testing process measures risks throughout the organization, reflecting a required or internally driven set of economic scenarios, and ultimately influences Ally's risk management and capital planning practices.

Ally conducts various stress tests each year including severe stresses of macroeconomic conditions and idiosyncratic stresses that are more specific to Ally. The results of each stress test are integrated into our capital adequacy assessment and decision-making.

Ally has established a centrally coordinated enterprise stress-testing process, with close engagement of senior management and the Boards throughout the process. Ally's Enterprise Stress Testing and Scenario Analysis (STSA) team is a dedicated team within the Enterprise Risk Management function that develops and facilitates stress tests based on an established set of methodologies and appropriately tailored



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assumptions across Ally and its subsidiaries. A centrally managed process helps ensure effective oversight and control and is conducive to providing consistent output that can inform strategic decisions on an ongoing basis.

The STSA team coordinates the development of scenarios, analyzes and challenges results and supporting documentation, as well as prepares summary reporting materials for internal and external parties.

The following table presents Ally's RWAs by exposure type calculated under the Final Capital Rules at March 31, 2018.

<i>(\$ in millions)</i>	<b>March 31, 2018</b>
Exposures to government-sponsored enterprises	\$ 2,691
Exposures to depository institutions, and foreign banks	173
Exposures to public-sector entities	384
Corporate exposures	42,255
Retail exposures	68,739
Residential mortgage exposures	7,801
High volatility commercial real estate loans	434
Past due loans	1,122
Other assets (a)	13,194
Securitization exposures	915
Equity exposures	1,599
Other off-balance sheet items	1,918
Over-the-counter derivatives	18
Cleared transactions	3
<b>Total standardized risk-weighted assets (b)</b>	<b>\$ 141,246</b>

(a) Includes investments in operating leases with an RWA amount of \$8.5 billion.

(b) For more information refer to the March 31, 2018 FR Y-9C Schedule HC-R.

The following table summarizes the capital ratios for Ally and its depository subsidiary, Ally Bank.

<b>March 31, 2018</b>	<b>Common Equity Tier 1 Capital ratio</b>	<b>Tier 1 capital ratio</b>	<b>Total risk-based capital ratio</b>
Ally Financial Inc.	9.26%	10.98%	12.57%
Ally Bank	13.93	13.93	14.72

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## Capital Conservation Buffer

As part of the Basel III capital requirements, Ally is subject to a capital conservation buffer of more than 2.5%, subject to a phase-in period beginning January 1, 2016, through December 31, 2018. The capital conservation buffer is composed solely of Common Equity Tier 1 capital and is equal to the lowest of the reported Common Equity Tier 1, Tier 1, or total capital ratios minus the minimum capital requirements for each respective ratio.

Failure to maintain the full amount of the buffer would result in restrictions on Ally's ability to make capital distributions, including dividend payments and stock repurchases and redemptions, and to pay discretionary bonuses to executive officers.

Based on transitional provisions, in 2018, Ally must maintain a capital conservation buffer of greater than 1.875% in order to not be subject to any limitations on distributions and discretionary bonus payments.

At March 31, 2018, Ally's capital conservation buffer was 4.57% which exceeded the requirement and therefore is not subject to any limitations on distributions and discretionary bonus payments as well as a maximum payout amount, which is equal to eligible retained income, multiplied by the applicable maximum payout ratio.

Eligible retained income is defined under Basel III as net income for the four quarters preceding the current calendar quarter, net of distributions and associated tax effects not already reflected in net income. At March 31, 2018, Ally's negative eligible retained income was calculated to be \$8 million, which consisted of net income of \$929 million, net of distributions primarily related to repurchases and dividends of common stock of \$937 million.

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## Credit Risk

For qualitative discussion surrounding our Credit Risk management policies, procedures, and practices, refer to the Risk Management section within Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) of our Quarterly Report on Form 10-Q for the three months ended March 31, 2018, and our Annual Report on Form 10-K for the year ended December 31, 2017.

For a description of our accounting policies for (i) determining past due or delinquency status, (ii) placing loans on nonaccrual status, (iii) returning loans to accrual status, (iv) identifying impaired loans, (v) estimating our allowance for loan and lease losses, and (vi) charging-off uncollectible amounts, refer to the section titled *Significant Accounting Policies* within Note 1 to the Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2017.

The following table summarizes, by counterparty type and domicile, total and average balances for our significant asset classes exposed to credit risk.

March 31, 2018 (\$ in millions)	Counterparty type					Domicile			Quarterly average
	Banks	Public sector	Corporate & Other	Retail	Total	United States	Non-U.S.	Total	
Exposure									
Debt securities (a)	\$ 334	\$ 6,477	\$ 17,882	\$ —	\$ 24,693	\$ 24,574	\$ 119	\$ 24,693	\$ 24,593
Finance receivables and loans, net of unearned income (b)	—	25	41,420	84,008	125,453	125,384	69	125,453	122,559
Operating leases	—	—	19	8,511	8,530	8,530	—	8,530	8,629
Over-the-counter derivative contracts (at fair value)	55	1	—	—	56	31	25	56	48
Unfunded commitments	—	2	4,433	436	4,871	4,751	120	4,871	4,490
<b>Total credit risk exposures</b>	<b>\$ 389</b>	<b>\$ 6,505</b>	<b>\$ 63,754</b>	<b>\$ 92,955</b>	<b>\$ 163,603</b>	<b>\$ 163,270</b>	<b>\$ 333</b>	<b>\$ 163,603</b>	<b>\$ 160,319</b>

(a) Includes available-for-sale securities presented at fair value and held-to-maturity securities of \$1,967 million presented at amortized cost.

(b) Refer to the *Risk Management* section within MD&A of our Quarterly Report on Form 10-Q for the three months ended March 31, 2018, for state concentration risk of our consumer and commercial loan portfolios.

The following table summarizes the remaining contractual maturity delineation of our significant asset classes exposed to credit risk.

March 31, 2018 (\$ in millions)	One year or less	After one year through five years	After five years	Total
Exposure				
Debt securities (a)	\$ 193	\$ 1,781	\$ 22,719	\$ 24,693
Finance receivables and loans, net of unearned income	32,286	45,640	47,527	125,453
Operating leases	2,047	6,483	—	8,530
Over-the-counter derivative contracts (at fair value)	2	49	5	56
Unfunded commitments	2,838	1,535	498	4,871
<b>Total credit risk exposures</b>	<b>\$ 37,366</b>	<b>\$ 55,488</b>	<b>\$ 70,749</b>	<b>\$ 163,603</b>

(a) Includes available-for-sale securities presented at fair value and held-to-maturity securities of \$1,967 million presented at amortized cost.

The following table summarizes information as it relates to our held-for-investment portfolio of impaired loans recorded at gross carrying value, as well as those 90 days or more past due.

March 31, 2018 (\$ in millions)	Consumer automotive	Consumer mortgage	Commercial	Total
Impaired loans with related allowance	\$ 356	\$ 165	\$ 87	\$ 608
Impaired loans without a related allowance	107	65	60	232
<b>Total impaired loans</b>	<b>\$ 463</b>	<b>\$ 230</b>	<b>\$ 147</b>	<b>\$ 840</b>
Loans 90 days or more past due — nonaccrual	\$ 253	\$ 79	\$ 4	\$ 336
Loans 90 days or more past due — still accruing	—	—	—	—
<b>Total loans 90 days or more past due</b>	<b>\$ 253</b>	<b>\$ 79</b>	<b>\$ 4</b>	<b>\$ 336</b>

# Basel III Public Disclosures

Ally Financial Inc.

The following table presents an analysis of the activity in our allowance for loan losses.

(\$ in millions)	Consumer automotive	Consumer mortgage	Commercial	Total
Allowance at January 1, 2018	\$ 1,066	\$ 79	\$ 131	\$ 1,276
Charge-offs	(365)	(12)	—	(377)
Recoveries	112	6	—	118
Net charge-offs	(253)	(6)	—	(259)
Provision for loan losses	253	1	7	261
Other	—	—	—	—
Allowance at March 31, 2018	\$ 1,066	\$ 74	\$ 138	\$ 1,278
Allowance for loan losses at March 31, 2018				
Individually evaluated for impairment	\$ 40	\$ 27	\$ 21	\$ 88
Collectively evaluated for impairment	1,026	47	117	1,190
Finance receivables and loans at gross carrying value				
Ending balance	\$ 69,318	\$ 14,683	\$ 41,326	\$ 125,327
Individually evaluated for impairment	463	230	147	840
Collectively evaluated for impairment	68,855	14,453	41,179	124,487

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Ally Financial Inc.

## Counterparty Credit Risk

Counterparty credit risk is derived from multiple exposure types, including cash balances, derivatives and securities financing transactions.

### Methodology

Credit risk associated with derivative financial instruments is measured as the net replacement cost should the counterparties that owe us under the contract completely fail to perform under the terms of those contracts, assuming no recoveries of underlying collateral as measured by the market value of the derivative financial instrument.

We periodically enter into term repurchase agreements, short-term borrowing agreements in which we sell financial instruments to one or more investors while simultaneously committing to repurchase them at a specified future date, at the stated price plus accrued interest.

### Risk Reduction

To mitigate the risk of counterparty default, we maintain collateral agreements with certain counterparties. The agreements generally require both parties to post collateral in the event the fair values of the derivative financial instruments meet posting thresholds established under the agreements. In the event that either party defaults on the obligation, the secured party may seize the collateral. Generally, our collateral arrangements are bilateral such that we and the counterparty post collateral for the value of our total obligation to each other. Contractual terms provide for standard and customary exchange of collateral based on changes in the market value of the outstanding derivatives. The securing party posts additional collateral when their obligation rises or removes collateral when it falls. These payments are characterized as collateral for over-the-counter (OTC) derivatives.

We execute certain derivatives such as interest rate swaps with clearinghouses, which requires us to post collateral. For these clearinghouse derivatives, these payments are recognized as settlements rather than collateral.

Certain derivative instruments contain provisions that require us to either post additional collateral or immediately settle any outstanding liability balances upon the occurrence of a specified credit risk-related event. No such specified credit risk related events occurred during the first quarter of 2018.

The primary risk associated with these repurchase agreements is that the counterparty will be unable to perform under the terms of the contract. As the borrower, we are exposed to the excess market value of the securities pledged over the amount borrowed. Daily mark-to-market collateral management is designed to limit this risk to the initial margin. However, should a counterparty declare bankruptcy or become insolvent, we may incur additional delays and costs.

### Counterparty Exposures

We placed cash collateral totaling \$28 million and securities collateral totaling \$100 million at March 31, 2018, in accounts maintained by counterparties. This amount primarily relates to collateral posted to support our derivative positions. This amount also excludes cash and securities pledged as collateral under repurchase agreements.

We received cash collateral from counterparties totaling \$30 million at March 31, 2018, primarily to support these derivative positions. This amount also excludes cash and securities pledged as collateral under repurchase agreements. At March 31, 2018, we received noncash collateral of \$2 million. Included in this amount is noncash collateral where we have been granted the right to sell or pledge the underlying assets. We have not sold or pledged any of the noncash collateral received under these agreements.

The fair value amounts of derivative instruments are presented on a gross basis, are segregated by derivatives that are designated and qualifying as hedging instruments or those that are not, and are further segregated by type of contract within those two categories. At March 31, 2018, this included total derivatives of \$56 million in an asset position, \$56 million in a liability position, and of a \$32.9 billion notional amount. At March 31, 2018, the net amount of derivatives in net asset positions totaled \$55 million and derivatives in net liability positions totaled \$55 million.

As of March 31, 2018, the securities sold under agreements to repurchase consisted of \$707 million of agency mortgage-backed residential debt securities set to mature as follows: \$432 million within 31 to 60 days, and \$275 million within 61 to 90 days. At March 31, 2018, we placed cash collateral totaling \$5 million and received cash collateral totaling \$1 million with counterparties under collateral arrangements associated with repurchase agreements.

As of March 31, 2018, Ally has not purchased or sold any credit derivatives.

# Basel III Public Disclosures

Ally Financial Inc.

## Credit Risk Mitigation

Credit risk is defined as the risk of loss arising from an obligor not meeting its contractual obligations to Ally. Therefore, credit risk is a major source of potential economic loss to Ally. Credit risk is monitored by the risk committees, executive leadership team, and our associates. Together, they oversee credit decisioning, account servicing activities, and credit risk management processes, and monitor credit risk exposures to ensure they are managed in a safe and sound manner and are within our risk appetite. In addition, our Loan Review Group provides an independent assessment of the quality of our credit portfolios and credit risk management practices, and directly reports its findings to the RC.

To mitigate risk, we have implemented specific policies and practices across all lines of business, utilizing both qualitative and quantitative analyses. This reflects our commitment to maintain an independent and ongoing assessment of credit risk and credit quality. Our policies require an objective and timely assessment of the overall quality of the consumer and commercial loan and lease portfolios. This includes the identification of relevant trends that affect the collectability of the portfolios, segments of the portfolios that are potential problem areas, loans and leases with potential credit weaknesses, and the assessment of the adequacy of internal credit risk policies and procedures to ensure and monitor compliance with relevant laws and regulations. Our consumer and commercial loan and lease portfolios are subject to regular stress tests that are based on plausible, but unexpected, economic scenarios to ensure that we can withstand a severe economic downturn. In addition, we establish and maintain underwriting policies and guardrails across our portfolios and higher risk segments (e.g., nonprime) based on our risk appetite.

We manage credit risk based on the risk profile of the borrower, the source of repayment, the underlying collateral, and current market conditions. We monitor the credit risk profile of individual borrowers and the aggregate portfolio of borrowers either within a designated geographic region or a particular product or industry segment. We perform quarterly analyses of the consumer automotive, consumer mortgage, and commercial portfolios using a range of indicators to assess the adequacy of the allowance for loan losses based on historical and current trends. Refer to Note 7 to the Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2018, for additional information.

Additionally, we utilize numerous collection strategies to mitigate loss and provide ongoing support to customers in financial distress. For automotive loans, we work with customers when they become delinquent on their monthly payment. In lieu of repossessing their vehicle, we may offer several types of assistance to aid our customers based on their willingness and ability to repay their loan. Loss mitigation may include extension of the loan maturity date and rewriting the loan terms. For mortgage loans, as part of certain programs, we offer mortgage loan modifications to qualified borrowers. These programs are in place to provide support to our mortgage customers in financial distress, including principal forgiveness, maturity extensions, delinquent interest capitalization, and changes to contractual interest rates.

Furthermore, we manage our credit exposure to financial counterparties based on the risk profile of the counterparty. Within our policies we have established standards and requirements for managing counterparty risk exposures in a safe and sound manner. Counterparty credit risk is derived from multiple exposure types, including derivatives, securities trading, securities financing transactions, financial futures, cash balances (e.g., due from depository institutions, restricted accounts, and cash equivalents), and investment in debt securities. For more information on derivative counterparty credit risk, refer to Note 18 to the Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2018.

## Loan and Lease Exposure

The risks inherent in our loan and lease exposures are largely driven by changes in the overall economy, used vehicle and housing price levels, unemployment levels, and their impact to our borrowers. The potential financial statement impact of these exposures varies depending on the accounting classification and future expected disposition strategy. We retain the majority of our automotive loans as they complement our core business model, but we do sell loans from time to time on an opportunistic basis. We ultimately manage the associated risks based on the underlying economics of the exposure. Our lease residual risk, which may be more volatile than credit risk in stressed macroeconomic scenarios, has declined with the decrease in the lease portfolio.

For detailed information on the significant asset classes affected by our loan and lease exposure, refer to the *Risk Management* section within MD&A of our Quarterly Report on Form 10-Q for the three months ended March 31, 2018.

At March 31, 2018, we did not have any eligible collateral derivatives or other financial guarantees.

# Basel III Public Disclosures

Ally Financial Inc.

## Securitization

Basel III defines a traditional securitization exposure as follows:

- All or a portion of the credit risk of one or more underlying exposures is transferred to one or more third parties other than through the use of credit derivatives or guarantees;
- The credit risk associated with the underlying exposures has been separated into at least two tranches reflecting different levels of seniority;
- Performance of the securitization exposures depends upon the performance of the underlying exposures;
- All or substantially all of the underlying exposures are financial exposures;
- The underlying exposures are not owned by an operating company; and
- The underlying exposures are not owned by a small business investment company or related to a community development investment.

Synthetic securitization exposures are those that meet the above criteria but through the use of one or more credit derivatives or guarantees. Resecuritization is a securitization with more than one underlying exposures in which one or more of the underlying exposures is a securitization exposure.

Ally is both an originator and investor in the securitization market. We often securitize consumer and commercial automotive loans, and notes secured by operating leases (collectively referred to as financial assets) through the use of variable interest entities (VIEs). As an originator, the majority of the securitizations are consolidated on our Consolidated Balance Sheet and are risk-weighted according to the underlying assets. Securitization activities act as a source of liquidity and cost-efficient funding while also reducing our credit exposure beyond any economic interest we may retain.

For all VIEs in which we are involved, we assess whether we are the primary beneficiary of the VIE on an ongoing basis. In circumstances where we have both the power to direct the activities that most significantly impact the VIEs performance and the obligation to absorb losses or the right to receive benefits of the VIE that could be significant, we would conclude that we are the primary beneficiary of the VIE, and would consolidate the VIE. In situations where we are not deemed to be the primary beneficiary of the VIE, we do not consolidate the VIE and only recognize our interests in the VIE. We assess whether we are the primary beneficiary of a VIE on an ongoing basis.

In the case of a consolidated VIE used for a securitization transaction, the underlying automotive finance retail contracts, wholesale loans, and automotive leases remain on our Consolidated Balance Sheet with the corresponding obligations (consisting of the beneficial interests issued by the securitization entity) reflected as debt. We recognize interest income on the finance receivables, lease income on automotive leases, and interest expense on the beneficial interests issued by the securitization entity; and we recognize loan losses on the finance receivables and loans as incurred. Consolidation of the VIE would also preclude us from recording an accounting sale on the transaction.

In securitization transactions where we are not determined to be the primary beneficiary of the VIE, we must determine whether or not we achieve a sale for accounting purposes. In order to achieve a sale of finance receivables and loans for accounting purposes, the assets being transferred must be legally isolated, not be constrained by restrictions from further transfer, and be deemed to be beyond our control. We would deem the transaction to be an off-balance sheet securitization if the preceding three criteria for sale accounting are met. If we were to fail any of these three criteria for sale accounting, the transfer would be accounted for as a secured borrowing consistent with the preceding paragraph.

The gain or loss recognized on off-balance sheet securitizations take into consideration any assets received as part of the transaction, including any retained interests, and servicing assets or liabilities (if applicable), which are initially recorded at fair value at the date of sale. Upon the sale of the loans, we recognize a gain or loss on sale for the difference between the assets recognized, and the assets derecognized. The financial assets obtained from off-balance sheet securitizations are primarily reported as cash, or retained interests (if applicable). Retained interests are classified as securities or as other assets depending on their form and structure. The estimate of the fair value of the retained interests and servicing requires us to exercise significant judgment about the timing and amount of future cash flows from the interests. For a discussion on fair value estimates, refer to Note 20 to the Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2018.

Gains or losses on off-balance sheet securitizations are reported in gain on mortgage and automotive loans, net, in our Consolidated Statement of Income.

We retain servicing rights for all of our consumer and commercial automotive loan and operating lease securitizations. We may receive servicing fees for off-balance sheet securitizations based on the securitized loan balances and certain ancillary fees, all of which are reported in servicing fees in our Statement of Income. Typically, the fee we are paid for servicing consumer automotive finance receivables represents adequate compensation, and consequently, does not result in the recognition of a servicing asset or liability.

# Basel III Public Disclosures

Ally Financial Inc.

We generally hold certain conditional repurchase options specific to securitizations that allow us to repurchase assets from the securitization entity. The majority of the securitizations provide us, as servicer, with a call option that allows us to repurchase the remaining transferred financial assets or redeem outstanding beneficial interests at our discretion once the asset pool reaches a predefined level, which represents the point where servicing becomes burdensome (a clean-up call option). The repurchase price is typically the discounted securitization balance of the assets plus accrued interest when applicable. We generally have discretion regarding when or if we will exercise these options, but we would do so only when it is in our best interest.

Other than our customary representation and warranty provisions, these securitizations are nonrecourse to us, thereby transferring the risk of future credit losses to the extent the beneficial interests in the securitization entities are held by third parties. Representation and warranty provisions generally require us to repurchase assets or indemnify the investor or other party for incurred losses to the extent it is determined that the assets were ineligible or were otherwise defective at the time of sale. We did not provide any noncontractual financial support to any of these entities during the first quarter of 2018.

Assets intended to be securitized off-balance sheet are accounted for as loans held-for-sale. These loans are valued using internally developed valuation models because observable market prices are not available. The loans are priced on a discounted cash flow basis utilizing cash flow projections from internally developed models that utilize prepayment, default, and discount rate assumptions. To the extent available, we utilize market observable inputs such as interest rates and market spreads. If market observable inputs are not available, we are required to utilize internal inputs, such as prepayment speeds, credit losses, and discount rates.

## Risk Management

Our securitization activity exposes us primarily to the credit risk and performance of the underlying assets. For qualitative discussion surrounding our Credit Risk management policies, procedures, and practices, refer to the Risk Management section within MD&A of our Quarterly Report on Form 10-Q for the three months ended March 31, 2018. To mitigate the retained risk in securitization activities, Ally utilizes credit enhancement, including cash reserves, over collateralization and subordinate notes.

## Securitization Exposures

The following table represents Ally's off-balance sheet securitization exposures, including delinquencies and net credit losses.

<b>March 31, 2018</b> (\$ in millions)	<b>Total amount</b>	<b>Amount 60 days or more past due</b>	<b>Net credit losses</b>
Consumer automotive	\$ 1,658	\$ 12	\$ 3
Total securitization exposures	\$ 1,658	\$ 12	\$ 3

Ally does not have any synthetic securitization exposures.

## Securitization Activity

During the three months ended March 31, 2018, we did not complete any off-balance sheet securitizations backed by retail automotive loans.

## Purchased Investment Securities

As an investor, Ally has purchased investment securities that meet the regulatory definition of a securitization. These securitizations are accounted for as available-for-sale securities and reported at fair value on our Balance Sheet. Available-for-sale securities are carried at fair value based on observable market prices, when available. If observable market prices are not available, our valuations are based on internally developed discounted cash flow models (an income approach) that use a market-based discount rate and consider recent market transactions, experience with similar securities, current business conditions, and analysis of the underlying collateral, as available. To estimate cash flows, we are required to utilize various significant assumptions including market observable inputs (e.g., forward interest rates) and internally developed inputs (including prepayment speeds, delinquency levels, and credit losses).

We utilize the Simplified Supervisory Formula Approach (SSFA) to determine the risk-weight. The SSFA method considers our seniority in the securitization structure and risk factors inherent in the underlying assets.

The following table represents Ally's retained interests and purchased investment securities, which meet the regulatory definition of a securitization, by underlying exposure type, as of March 31, 2018.

<b>March 31, 2018</b> (\$ in millions)	<b>Exposure amount</b>
Mortgage-backed residential securities	\$ 2,456
Mortgage-backed commercial securities	579
Asset-backed securities	931
Total	\$ 3,966



# Basel III Public Disclosures

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The following table represents Ally's securitizations by risk weight bands as of March 31, 2018.

<b>March 31, 2018</b> ( <i>\$ in millions</i> )	<b>Exposure amount</b>	<b>SSFA risk-weighted assets</b>
<b>Risk-weight category</b>		
20% – <50% risk weighting (a)	\$ 3,886	\$ 790
50% – <100% risk weighting	47	33
100% – <250% risk weighting	30	47
250% – 1250% risk weighting	3	45
<b>Total</b>	<b>\$ 3,966</b>	<b>\$ 915</b>

(a) Exposures with a risk weight equal to 20% are \$3.6 billion.

At March 31, 2018, Ally did not have any resecuritization exposures.

# Basel III Public Disclosures

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## Equities Not Subject to the Market Risk Rule

Our equity holdings primarily consist of equity investments that are publicly traded and have a readily determinable fair value. Effective January 1, 2018, these equity investments, as well as certain investments that do not have a readily determinable fair value and are not eligible to be recognized using other measurement principles, are recorded at fair value with changes in fair value recorded in earnings and reported in other gain (loss) on investments, net in our Condensed Consolidated Statement of Comprehensive Income. Details of Ally's policy for the valuation of investment securities can be found in Note 1 to the Condensed Consolidated Financial Statements in our Quarterly Report on Form 10-Q for the three months ended March 31, 2018.

Our equity securities recognized using other measurement principles include investments in Federal Home Loan Bank (FHLB) and FRB stock held to meet regulatory requirements, equity investments related to low income housing tax credits and the Community Reinvestment Act (CRA), which are not publicly traded and do not have a readily determinable fair value, and other equity investments that are not publicly traded and do not have a readily determinable fair value. Our low income housing tax credit investments are accounted for using the proportional amortization method of accounting for qualified affordable housing investments. Our obligations related to unfunded commitments for our low income housing tax credit investments are included in other liabilities. The majority of our CRA investments are accounted for using the equity method of accounting. Our investments in low income housing tax credits and CRA investments are included in other assets on our Condensed Consolidated Balance Sheet. Our investments in FHLB and FRB stock are carried at cost. Our remaining investments in equity securities are recorded at cost, less impairment and adjusted for observable price differences under the measurement alternative provided under GAAP. These investments, along with our investments in FHLB and FRB stock, are included in nonmarketable equity investments in other assets on our Condensed Consolidated Balance Sheet. As conditions warrant, we review these investments for impairment and adjust the carrying value of the investment if it is deemed to be impaired. Investments recorded under the measurement alternative are also reviewed at each reporting period to determine if any adjustments are required for observable price changes in identical or similar securities.

Under the Basel III rules, a banking organization may apply a 100% risk weight to equity exposures deemed non-significant. Equity exposures are considered non-significant when the total aggregate adjusted carrying value of the equity exposures do not exceed 10 percent of total capital. Ally's equity exposures do not exceed 10 percent of total capital and are considered non-significant. The table below presents the carrying value, fair value and RWA by risk weight.

March 31, 2018 (\$ in millions)	Risk-weight category	Carrying value	Fair value	Risk-weighted assets
<b>Equity exposures</b>				
FRB stock	0%	\$ 446	\$ 446	\$ —
FHLB stock	20%	764	764	153
Community reinvestment activity exposures	100%	702	702	702
Non-significant equity exposures (a)	100%	814	744	744
<b>Total</b>		<b>\$ 2,726</b>	<b>\$ 2,656</b>	<b>\$ 1,599</b>

(a) Includes publicly traded equity securities with a cost basis of \$738 million.

Total net unrealized losses on equity securities recognized on our Balance Sheet were \$67 million at March 31, 2018. Total net realized gains arising from sales and liquidations of equity securities were \$22 million for the three months ended March 31, 2018.

# Basel III Public Disclosures

Ally Financial Inc.

## Interest Rate Risk for Non-Trading Activities

We are exposed to interest rate risk arising from changes in interest rates related to financing, investing, and cash management activities. Interest rate risk arises from the mismatch between assets and the related liabilities used for funding. We enter into various financial instruments, including derivatives, to maintain the desired level of exposure to the risk of interest rate and other fluctuations.

We prepare our forward-looking baseline forecasts of net financing revenue taking into consideration anticipated future business growth, asset/liability positioning, and interest rates based on the implied forward curve. The analysis is highly dependent upon a variety of assumptions including the repricing characteristics of retail deposits with both contractual and non-contractual maturities. During the first quarter of 2017 we implemented a dynamic pass-through modeling assumption on our retail liquid deposit portfolio, whereby deposit pass-through levels increase as the absolute level of short-term market interest rates rise. Our baseline forecast assumes a medium-term cumulative deposit beta on retail liquid products of 30% to 50%, steadily increasing to approximately 75% over the longer term. We assume betas for deposits with contractual maturities will exceed retail liquid product levels. We continually monitor industry and competitive repricing activity along with other market factors when contemplating deposit pricing actions.

Simulations are used to assess changes in net financing revenue in multiple interest rate scenarios relative to the baseline forecast. The changes in net financing revenue relative to the baseline are defined as the sensitivity. Our simulations incorporate contractual cash flows and repricing characteristics for all assets, liabilities, and off-balance sheet exposures and incorporate the effects of changing interest rates on the prepayment and attrition rates of certain assets and liabilities. Our simulation does not assume any specific future actions are taken to mitigate the impacts of changing interest rates.

The net financing revenue sensitivity tests measure the potential change in our pretax net financing revenue over the following twelve months. A number of alternative rate scenarios are tested, including immediate and gradual parallel shocks to the implied market forward curve. Management also evaluates nonparallel shocks to interest rates and stresses to certain term points on the yield curve in isolation to capture and monitor a number of risk types. Relative to our baseline forecast, which is based on the implied forward curve, our net financing revenue over the next twelve months would decrease by \$30 million if interest rates remain unchanged.

The following table presents the pretax dollar impact to forecasted net financing revenue over the next 12 months assuming 100 basis point and 200 basis point instantaneous parallel and gradual parallel shock increases, and assuming 100 basis point instantaneous parallel and gradual parallel shock decreases to the implied market forward curve.

Change in interest rates ( <i>\$ in millions</i> )	March 31, 2018	
	Gradual (a)	Instantaneous
-100 basis points	\$ (39)	\$ (88)
+100 basis points	(4)	(51)
+200 basis points	(22)	(124)

(a) Gradual changes in interest rates are recognized over 12 months.

The implied forward rate curve was higher and flatter compared to December 31, 2017, as short-end rates have increased more than long-end rates. The impact of this change is reflected in our baseline net financing revenue projections. We remain moderately liability-sensitive as of March 31, 2018, in the upward interest rate shock scenarios as our simulation models assume liabilities will initially reprice faster than assets. Exposure in the +100 and +200 instantaneous shock scenarios have decreased as of March 31, 2018, primarily due to the hedge program we initiated in the first quarter of 2018 of pay-fixed interest rate swaps on certain automotive assets that allows us to reduce our sensitivity to a rise in short-term interest rates beyond the implied forward curve. This was partially offset by the impact of higher interest rates on deposits as a result of our assumption that deposit pass-through levels increase with higher interest rates.

The exposure in the downward instantaneous interest rate shock scenario has increased as of March 31, 2018, primarily due to changes to our derivative hedging position as noted above.

Our risk position is influenced by the net impact of derivative hedging which includes interest rate swaps designated as fair value hedges of certain fixed-rate assets and fixed-rate debt instruments, and pay-fixed interest rate swaps designated as cash flow hedges of certain floating-rate debt instruments. The size, maturity, and mix of our hedging activities changes frequently as we adjust our broader asset liability management objectives.

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